

OVERVIEW

As international experience becomes a career necessity, the number of students who travel and study abroad continues to increase year after year. At Envisage International we remain focused on our core mission of servicing and encouraging students to pursue an international education by providing them with the tools they need to experience the world.

Envisage owns and operates the largest international student facing network of websites, reaching over 6 million international students in 2012 and our traffic is steadily growing. Our network provides key resources for students around the world no matter if their studies take them to the USA, UK, or elsewhere.

Our Network

International Student (www.InternationalStudent.com): International Student is the most comprehensive resource available for those who are studying or wish to study in the USA. At the heart of the site, students can connect directly to a school through our school search tool—which contains over 2,400 schools that accept international students, and leaves out those that do not. The site's focus on international students clears away the clutter and makes it the number one resource for international students looking to find the school that is right for them.

+200,000	+500,000	+3,000
Monthly Visitors	Monthly Page Views	Monthly Student Inquires

• **ESL Directory (www.ESLdirectory.com):** ESL Directory provides students with access to a comprehensive global search tool of English as a Second Language programs around the world. Students can research their options and contact the schools directly at no cost to them or to the institution. Our traffic is organic and focused solely on students that are interested in finding the right ESL program to advance their education or career.

+35,000	+100,000	200
Monthly Visitors	Monthly Page Views	Monthly Student Inquires

Other Sites:

- UK International Student (http://uk.internationalstudent.com)
- Australia International Student (http://oz.internationalstudent.com)
- o International Scholarships (http://internationalscholarships.com)
- Global Study (http://www.globalstudy.com)
- International Education and Financial Aid (http://www.IEFA.org)
- International Student Forums (http://www.InternationalStudentForums.com)

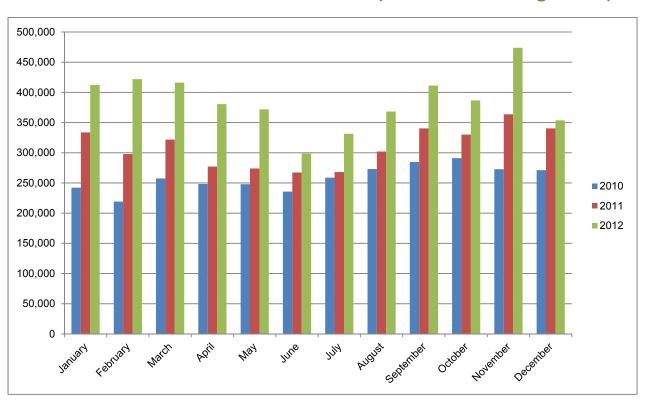
Our focus is international education and our medium is online marketing - so we know how to get your brand and message in front of millions of international students annually. During 2012 we reached over 6 million international students and through optimized online advertising, social media, content generation/distribution, and email marketing campaigns, we will effectively deliver your message to the students you want to reach.



WEBSITE TRAFFIC

The majority of traffic to our sites is organic and has been carefully nurtured over the network's 15 year history through relevant content development, inbound links from thousands of schools and partners, and efficient website optimization. Students find us either by social media, word of mouth, links on school websites, or simply through our strong search rankings.

Year-over-Year Network Growth (all Advertising Sites):



International Student Visitors Year-over-Year

2012:	2011	2010
2,100,000	1,500,000	1,250,000

International Student Page Views Year-over-Year

2012:	2011	2010
6,130,000	4,350,000	3,300,000



WEBSITE DEMOGRAPHICS

Since the majority of our network traffic is organic our average website visitor arrives with the intent to seek further information about a post-secondary degree overseas. Keywords like "study in the usa" and "how to study in the usa" are among our top traffic drivers. In addition, our study centers and school search pass these rankings on to thousands of much more targeted searches, like "study film in the US" or "study in florida". On average 79% of network users are between the ages of 18 and 35 and many are seeking graduate or doctorate degrees.

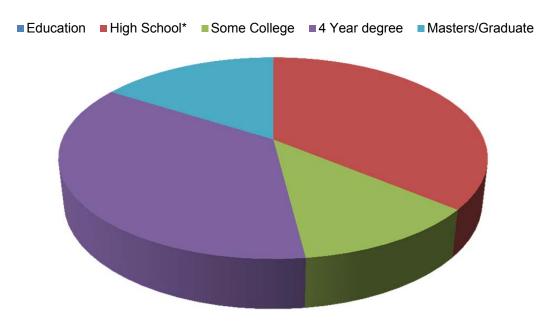
Top Regions Generating Traffic:

- United States
 China
 Australia
 Germany
 United Kingdom
 Canada
 Pakistan
 Russia
- 3. India 6. Philippines 9. Malaysia 12. Singapore

Gender and Age Demographics:

Female Overall	Female Age 18-24:	Female Age 25-34:	
45%	24%	10%	
Male Overall	Male Age 18-24:	Male Age 25-34:	
55%	29%	16%	

Education Level Demographics:







PRODUCTS AND SERVICES

Our products and services will get your college, university, or business in front of our community of international students. We will develop an online marketing strategy that meets your goals and budget, and generates a solid ROI. Our turn-key online marketing packages can help you improve brand awareness, increase international student enrollment, and even sell a product. We will recommend the best approach to help you reach your goals.

The central point of all of our advertising packages is to build out a "home" or "profile" on the appropriate site in our network to get your institution in front of the right audience. Once we have built your profile, we will begin marketing your organization to our community of international students. Depending upon the package you select, this could include content generation and distribution, banner ads throughout our network, newsletter inclusion, email marketing, and of course, social media marketing. Our standard packages are listed below:

Student Inquiries

Our student inquiry package is best suited for schools that are looking for a specific number or range of international student inquiries each month. We can deliver 25 to 2,000 inquiries per month. You decide how many you need and how much budget to allocate each month. You are only charged on a cost per inquiry basis and reap the rewards of the exposure you get in return for your investment. As with all of our marketing packages, we will set up a profile for your school on InternationalStudent.com and then begin our online marketing efforts, driving interested students to your profile where they can learn more about your school and programs. If interested, they can contact you directly through our contact form. We generate thousands of targeted international student inquiries each month through our network of sites. What better way to begin a conversation with international students.

Brand and Exposure

This package is ideal for those schools that want to maximize their exposure and increase brand awareness by being in front of our community of over six million international students. We offer this package for colleges and universities that offer undergraduate and graduate degrees on InternationalStudent.com and for English as a Second Language schools and programs on ESLdirectory.com. Our Brand and Exposure package offers a set schedule of exposure through integration with existing network tools and content, new content generation, social media marketing, newsletter inclusion and banners that run throughout our network of sites.

Featured Business

If your product or service is relevant and offers value to our community of international students, you have the opportunity to market your products and service through our network of sites. Our Featured Business partners have the opportunity to get their brand, products and services in front of our targeted audience. As with our school partnerships, we begin with a business profile and then marketing that profile through content generation, social media marketing, newsletter inclusion, email marketing and banners that run throughout our network of sites.



Student Inquiries

Focusing solely on international education, we deliver thousands of exclusive, high quality student inquiries to schools and partners each month. Our targeted and organic approach to student inquiry generation is not only cost effective, but allows clients to convert student inquiries from prospective students to enrolled students at a higher rate and ROI.

Our unique approach to lead generation, through organic traffic, delivers high quality leads exclusive to your institution. Simply tell us what your ideal student looks like and we will deliver leads matching their profile—in real time.

How We Generate Student Inquiries

School Profile Page: We develop a custom school profile page for our partner institutions on our flagship site InternationalStudent.com. The profile serves as the focal point for our marketing efforts as well as a way to dramatically increase the school's web presence, letting students learn more about the institution and programs offered. The school profile page also features:

- Logo and full contact information
- Current student profiles and testimonials
- Listing of programs and degrees offered
- Integration of Twitter and Facebook pages
- Campus photo stream
- School videos

School Search Tool: Our School Search Tool is the main function of InternationalStudent.com with thousands of students searching for schools that meet their higher educational needs every month. Students can search by location, degrees offered, cost, and more! We integrate our partner schools, and their programs, and degrees into our School Search Tool, making it easier for students to find their profile.

Online Marketing: We market the school's profile page to our community of international students, using our network reach, social media, newsletters, content generation/distribution, email marketing, and other efforts to provide our clients with high caliber international student inquiries.

What Makes Our Student inquiry Generation Better?

International education is our core focus and during the past 15 years we have evolved as the student inquirer in the field. Our student inquiry generation service has proven superior to others as it provides:

- Highly targeted student inquiries matching you with students interested in your school and programs.
- Exclusive student inquiries delivered in real-time to ensure maximum conversion rate.
- Student inquiries generated by quality, organic traffic, ensuring high quality and cost effective student inquiries.



BRAND & EXPOSURE

International Student: Colleges and universities that offer undergraduate and graduate programs can enhance their school profile with an enhanced school listing. With the enhancement, your profile will be better integrated into our USA School Search and integrated into our online marketing efforts. The simple end result is that many more students will discover your school and learn about your programs.

The Brand & Exposure package provides:

- Integration into the School Search Tool making it easier for students to find your school/programs
- Enriched profile page allowing you to include:
 - School logo
 - Student profiles
 - List programs offered

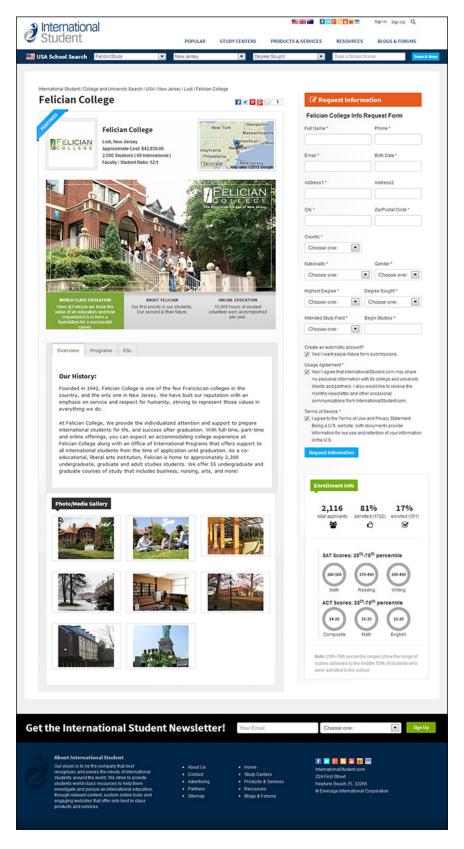
- School photos
- Social media integration
- School videos
- Newsletter inclusion (over 450,000 opt in subscribers)
- Banner ads in rotation throughout the appropriate sites in our network
- School promoted on social networks (Facebook, Twitter, and Google+)
- Multiple blog posts mentioning your institution
- Integration into the state guide and relevant study sections
- Guaranteed minimum of 250 student inquiries
- 12 months of exposure to our international student audience

ESLdirectory: English as a Second Language schools can enhance their visibility and enable greater exposure to students looking for ESL programs with a Featured School listing that provide:

- Integration into the School Search Tool giving students easier access to your programs
- Dedicated listing in the "Featured School" page on our site
- Banner ad in rotation throughout the site
- School mention across our social network (Facebook, Twitter, Google+)
- Multiple blog posts about your school
- 12 months of exposure on ESLdirectory.com

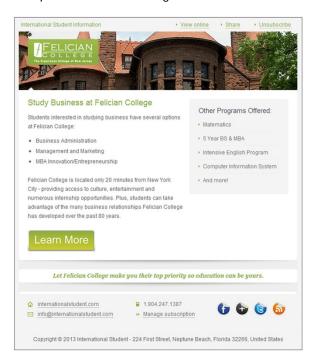


Sample of School Profile:





Sample of Email Marketing:





Sample of Banner Ads:





Sample Social Media Marketing - Facebook:







Issue 164 - October 2012 An InternationalStudent.com Publication

Homepage

Contact Us

Student Blogs

Welcome to the 164th issue of the International Student News!

As most of you are settling into your new life at school, or returning for a new semester - it's time to get your video cameras out for the 2012 Travel Video Contest! It's back again, and with a \$4,000 grand prize - it's an event you do not want to miss! The deadline is 31 October so you still have enough time.

We are also excited to tell you about the new student flight search below, which offers the cheapest student flights available anywhere.

Ross Mason Editor, InternationalStudent.com









In this issue:

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- StudyMississippi
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- Final Word



> StudyMississippi

In the heart of the South lies a state where the sun always shines, the people are friendly, and the picturesque scenery never ends. It's the great state of Mississippi. This state's all-American charm attracts students from all over the world. Over the past decade, thousands of international students have gone to study in Mississippi, fascinated by the state's interesting history, remarkable culture, and impressive academics.

If you want to get a taste of the southern lifestyle - then consider studying in Mississippi. The <u>StudyMississippi Consortium</u> is the best place to start, as there is information on many universities and high schools in Mississippi.

Visit the StudyMississippi profile to learn more.

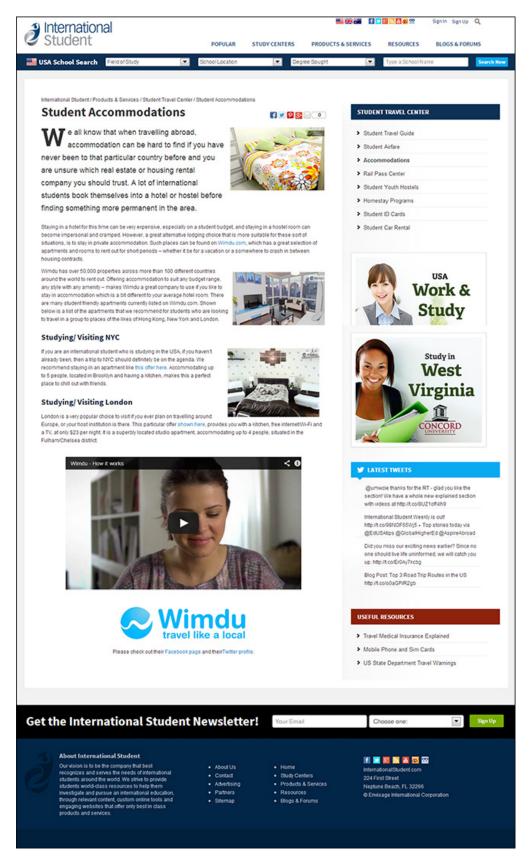
> Student Airfare Tool Updated

Last month we updated the <u>student airfare tool</u> that we use on our travel center, making it much easier to search for flights from all around the world. The new tool, in partnership with Student Universe, allows you to search for specially discounted flights that are just available to students - on many routes, especially internationally, they can save you money when compared to shopping directly with the airlines! Check out the new tool today and for your trip home, or maybe that trip over Christmas vacation, you can book it with us and save money!

http://www.InternationalStudent.com/travel/student-airfare/



Sample of Featured Business Profile:

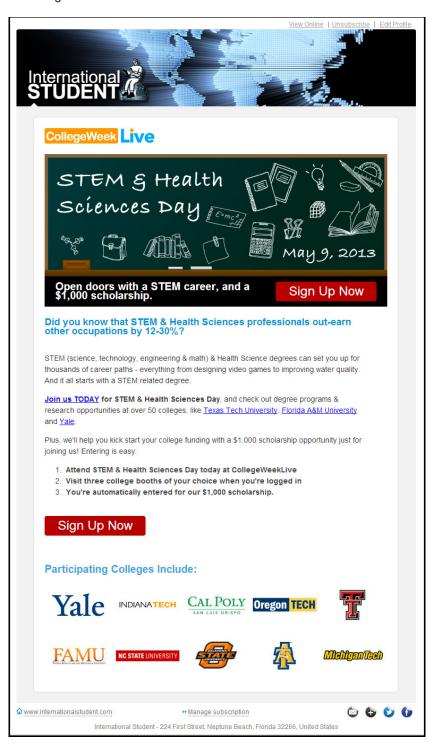




EMAIL MARKETING

With a database of over 450,000 opt in subscribers our email marketing service is designed to allow schools and organization to get their message in front of the international student from around the world. Emails can target a particular region or student profile to meet the institution's desired goals and can be executed as part of a bigger campaign or a one-off.

Sample of Email Marketing:





CONCIERGE STUDENT INQUIRIES

Each month we get thousands of inquiries from students who know they want to study in the US but don't know exactly what they want to study or where. We help them with that decision by offering them our Concierge Service. They tell us about themselves and their educational goals and we match them with colleges and universities that meet their criteria.

Our Concierge Student inquiries can be purchased and delivered in bulk; one time, weekly, bi-weekly, or monthly. Simply tell us what your ideal student profile looks like and we will send you students in our database that match those criteria. The information we collect is:

- Full Name
- Phone
- Nationality
- Gender
- DOB
- Email

- Mailing Address
- Intended Study Start Date
- Highest Degree Obtained
- Intended Field of Study
- Degree Sought

Sample Student inquiry:

View Lead		×
School:	Felician College	
School	Not assigned	
Administrator:		
From:	Student:	Hodgson
	Email:	@gmail.com
	Phone:	85425621
	Age:	19
	Address:	
		Panadería Baena
		Bluefields , R.A.A.S 505
	Nationality:	Nicaragua
	Plans to begin studies:	21 August 2013
	Highest Degree Attained:	High School/Secondary School
	Intended Study Field:	Computer & Information Systems
	Degree Sought:	BS - Computer Information Systems
Message:		



